

ANNUAL REPORT 2020-2021





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Dear Friends,

We are pleased to share our 2020-2021 annual report with you and our generous community of supporters. As we reflect on our 26th year, we are profoundly grateful for the continued commitment shown to our 250 Scholars, their families, and mission during the most unexpected period of REACH Prep's history due to the pandemic.

While our students experienced challenges and unforeseen circumstances navigating the changing tides over the last year, they persisted with resolve and resilience to ensure their academic and personal pathway to college success would not be derailed. Every step of the way, REACH Prep provided students with a full scope of programming that included robust preparation, multi-layered guidance, and enriching activities to surround them with the tools and experiences needed to excel, explore, grow, and thrive. Through academic or technology resources, customized instruction, workshops, virtual gatherings, or individualized attention, REACH Prep delivered on the promise of our 12-year continuum to each student and family.

In a year of obstacles, we found opportunities to enhance our services, and in a year of constraints, we focused on building our community with the goal of emerging from the pandemic stronger and more dynamic than ever. Our longstanding foundation built on high expectations, trust, and strategic and sustained efforts held firm and ultimately supported our students as they achieved educational outcomes over the last year that continued to far outpace those of young people from similar backgrounds. We remain exceptionally proud of our Scholars and the positive impact they continue to have in their schools and communities.

We would like to thank the Board of Directors for its leadership and stewardship, the Junior Council for its focus on capacity building, and the staff and faculty for their unyielding dedication. On behalf of REACH Prep, we extend our deep appreciation for the collective support and contributions from our friends, partners, and donors that have directly shaped our ability to extend life-changing opportunities to our exceptional students who are preparing, each day, to lead us into the future.

With gratitude,

Paul L. Triggiani

Chair of the Board of Directors

Gina Lucas

Chief Executive Officer

100% of REACH Prep Scholars graduate from high school 100% of REACH Prep Scholars are accepted to a college or university

90%+
of REACH Prep Scholars graduate
from college in 4-6 years
National average: 63%

250

students served each year

85% of donations go directly to programming

\$11m

of need-based financial aid is awarded to our Scholars each year by independent schools and colleges

INDEPENDENT PARTNER SCHOOLS

Brunswick School Choate Rosemary Hall Columbia Grammar and Preparatory School Convent of the Sacred Heart, NYC **Ethical Culture Fieldston School** Fairfield College Preparatory School Fairfield Country Day School Greens Farms Academy Greenwich Academy The Greenwich Country Day School Hackley School The Harvey School Hopkins School Horace Mann School The Hotchkiss School King School The Masters School Millbrook School New Canaan Country School Northfield Mount Hermon Phillips Academy Andover Pierrepont School Ridgefield Academy Rippowam Cisqua School Riverdale Country School Sacred Heart Greenwich St. Luke's School St. Mark's School School of the Holy Child, Rye The Taft School Trevor Day School The Winchendon School Wooster School

REACH Prep has been the steady and guiding hand behind some of the happiest moments and greatest achievements of my life so far. It has instilled in me the work ethic and tenacity needed to excel in my studies and activities. I credit REACH Prep for helping me build the confidence and courage it takes to fully embrace my own identity, to breach diversity barriers, and to recognize my background as a strength that drives me forward.

COLLEGES & UNIVERSITIES*

Amherst College Barnard College Bates College Binghamton University/SUNY Boston College Boston University Bowdoin College Brandeis College Brown University Bryn Mawr College **Bucknell University** Colgate University Columbia University Cornell University Dartmouth College Davidson College Dickinson College **Duke University Emory University** Fordham University Franklin & Marshall College George Washington University Georgetown University Gettysburg College Grinnell College Hamilton College Harvard University Hobart and William Smith Colleges Howard University Johns Hopkins University Lehigh University Massachusetts Institute of Technology Middlebury College **New York University** Northeastern University Northwestern University **Princeton University** Rensselaer Polytechnic Institute Rice University Rochester Institute of Technology Smith College Spelman College Swarthmore College Syracuse University Trinity College **Tufts University** University of Chicago University of Connecticut University of Pennsylvania Vassar College Villanova University Wake Forest University

*This is a partial list of schools to which our Scholars have been accepted over the last 10 years.

Washington & Jefferson College

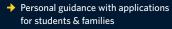
MARISOL DAHL Cohort 10 Rye Country Day School '11 Yale University '15 GRADE 4

- → Selective application process
- High-achieving, motivated Black
 & Latinx students
- → From underserved communities & families
- → In the Bronx, Westchester & Fairfield Counties
- → Form a diverse Cohort of 20-25 students entering each year



3. Independent School Placement

GRADE 6



- → Navigating the financial aid process
- → ISEE test preparation
- Practice interviews



2. Prep Academy

GRADES 4 & 5

- → 15-months: 6 weeks each summer over 2 summers; Saturdays during 5th grade
- → Small classes led by faculty from independent schools
- Intensive, interdisciplinary, personalized approach
- → Accelerated pace & high expectations



4. Middle & High School Support

GRADES 6-12

- → Academic, social, emotional monitoring
- → Regular check-ins & campus visits
- → Promote self-advocacy skills
- → Parent & student workshops
- → Liaison with schools & parents
- → Community service opportunities



5. Summer Opportunities

GRADES 6-12

- → Pre-collegiate, on-campus immersion
- → Academic enrichment coursework
- → Volunteer & study abroad programs
- Outdoor leadership skills
- → Early career exploration
- Community service opportunities



A TWELVE-YEAR CONTINUUM

7. College Success

ALL FOUR YEARS

- → Personal support through transitions
- → Goal setting & course selection
- → Financial aid re-application guidance
- → Campus visits & regional gatherings
- → Early career exposure & internships
- → Resumé & interview prep



6. College Guidance

GRADES 11 & 12

- → Campus tours & admissions info sessions
- Guidance with application process
- → Financial aid expertise & affordability guidance to minimize student debt
- → SAT/ACT test & interview prep
- Help families to determine best academic, social, financial fit





SASHA RIVERA

COHORT 20
SACRED HEART GREENWICH '21
PRINCETON UNIVERSITY '25

rep Academy gave me the confidence, perseverance, and inspiration I needed to pursue the STEM field as a young woman of color. Always there to support me no matter what, REACH Prep had a big impact on my passion for community service. I look to continue contributing to mentorship and education programs for young students from underrepresented and underserved communities in the future."

SEBASTIAN CATANO

COHORT 15

BRUNSWICK SCHOOL '17

MIDDLEBURY COLLEGE '21

PORTFOLIO MANAGEMENT ANALYST AT HALL CAPITAL PARTNERS

EACH Prep redefined what excellence meant to me. I came from a family where not a single person had received their high school diploma. REACH Prep instilled a level of confidence in me that allowed me to dream big and hold myself to a higher standard. The organization has served as both a catalyst and a support network in my life and I couldn't be more grateful for the ways in which they have helped me become the person I am today."





GEORGIA NELSON

COHORT 16

ST. LUKE'S SCHOOL '17

BRYN MAWR COLLEGE '21

FULBRIGHT US STUDENT PROGRAM -ENGLISH TEACHING ASSISTANT IN TAIWAN '22

RICE UNIVERSITY, PHD CANDIDATE IN ENVIRONMENTAL ENGINEERING (BEGINS '22)

y life has been greatly influenced by teachers. Without the encouragement from great teachers and the support of REACH Prep, I would not be where I am now. I am indebted to REACH Prep, for they have provided me with a solid academic foundation and emboldened an insatiable curiosity for knowledge. This fall, I am teaching my first class as a Fulbright English Teaching Assistant in Taiwan, and I hope to be half as passionate, kind, and patient as those who taught me."

GUILBERT FRANCOIS

COHORT 12

KING SCHOOL '13

DUKE UNIVERSITY '17

SENIOR PRODUCT MARKETING MANAGER,
THE NATIONAL BASKETBALL ASSOCIATION (NBA)

EACH Prep was one of many experiences that shaped my life in ways I couldn't have imagined. If it wasn't for REACH Prep, I would not have attended King where I was exposed to the possibility of attending universities like Duke, which I reframed as an attainable goal versus one that is reserved for folks who aren't where I'm from. It was at Duke that I began developing an interest in marketing. Now as a Senior Product Marketing Manager at the NBA, I appreciate more than ever the role REACH Prep played in starting me on that path."







1: Oluchi Ihionu, Dylan Gavaria, Sam Wilson; 2: Board Chair Paul Triggiani with scholars and alumni at the Golf Outing; 3: Emily Malloy, Katie Watson, Margo Cole, Sydney Williams; 4: Steve Antinelli, Damian Schaible, David Dunn, Paul Triggiani; 5: Neil and Kim Augustine; 6: Nancy Sanford, Scott Kelley, Christina and Roddy Tilt; 7: Brian Hurst, Charlie Burnett, Rob Burnett, Nick Cataldo; 8: Noah and Jordan Rhodes; 9: Lucy Glasebrook, Maxine Armstrong, Jack Zimmerman, Evelyn Lorentzen Bell; 10: Chelsea Altomaro, Nisha Hurst, Lauren O'Shaughnessy, Marie Messina, Hollie Franke; 11: Darren Douglas welcomes guests; 12: Malcolm Taylor, George Boudria, Leah Attai, Clay Cole; 13: Margo Cole, Christina Failing, Sara Bartow

































14: REACH Prep celebrated college graduates from 2020 and 2021; 15: Uriel Garcia at his graduation from Williams College; 16: Afeni Hudson with Hackley Head of School, Michael Wirtz; 17: Gabriel Silva and Hanaa Ahmar; 18: Malachi and Maileen Dubose





19: The Altomaro, Cardoso, Franke, and O'Shaughnessy families; 20: Ana Gallegos, Rosa Ortiz with Sammy and Anabel Roer; 21: The Ibrahim Family



We are tremendously grateful for the generous contributions received throughout the year from July 1, 2020 to June 30, 2021.

\$50,000+

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Stephen Toy

Special Thanks

Paul Triggiani

Sam Wilson

REACH Prep would like to extend our deepest gratitude to Adam Rohdie, Andrea Mann, Cheryl Plummer, Doug Melilo and The Greenwich Country Day School for hosting our Prep Academy program on their campus.

Every effort was made to ensure the accuracy of this list. If your name was inadvertently omitted, please accept our sincere apology and let us know so that we can update our records. You can email us at development@reachprep. org or call 203-487-0750

REACH Prep was created by volunteers back in 1994; community support continues to be a vital force in our success. Thank you to all the volunteers, guest speakers, independent schools, colleges, and local businesses who give their time, resources and expertise to make our work possible.

Committee Chairs

Virtual 5K Run/Walk Lauren O'Shaughnessy

Virtual Wine Tasting
Barbara Harty
Lauren O'Shaughnessy

Golf Outing

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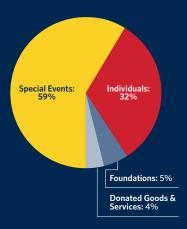
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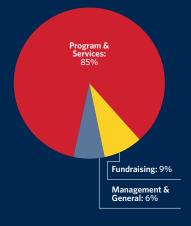
FINANCIAL STATEMENT

July 1, 2020 to June 30, 2021 (Unaudited)

Revenue By Source Total Revenue: \$1,516,165



Functional Expenses







For more information, please visitour website at www.reachprep.org or call us at 203-487-0750



WAYS OF GIVING

our gifts, large or small, go to support our long-term goal of helping underserved students gain access to exceptional educational opportunities. It is because of your ongoing investment in our mission that our Scholars continue to achieve college success at unparalleled rates and emerge as leaders, well positioned to create positive change in the world. Thank you!

GIFTS BY CHECK

Please make your check payable to REACH Prep and send to: One Dock Street, Suite 100, Stamford, CT 06902.

GIFTS CREDIT CARD OR WIRE TRANSFER

Visit reachprep.org/support to make a secure online gift or to find wire transfer instructions.

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If your employer has a matching gift program, please contact us at Development@reachprep.org.

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Gifts of appreciated stock qualify for a tax deduction based on the fair market value of the stocks at the date of transfer. Securities can be wired directly to our brokerage account:

Attn: Laurie Golden Jeffrey Morgan Stanley Wealth Management One Fawcett Place, 3rd Floor Greenwich, CT 06830-6516 Direct: (203) 625-4817 Laurie.goldenjeffrey@morganstanley.com

For the benefit of REACH Prep Inc. ADTC Security No. 0015 Account No. 409-070377-251

Please notify REACH Prep of your securities transfer by contacting Development@reachprep.org.

PLANNED GIFTS

Retirement Accounts or Life Insurance Policies: You can make REACH Prep the beneficiary of your IRA or other retirement account, or of a fully paid life insurance policy.

Gift in Your Will: You can make a gift in your will, either a specific dollar amount or a percentage of the total value before (or after) other gifts have been made.

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These special gifts will be listed separately in our Annual Report and the honoree or their family will be personally notified of your kindness.

REACH Prep is a 501(c)(3) non-profit organization. Our Federal Tax ID Number is 06-1438889. All gifts are tax deductible to the extent of the law.



