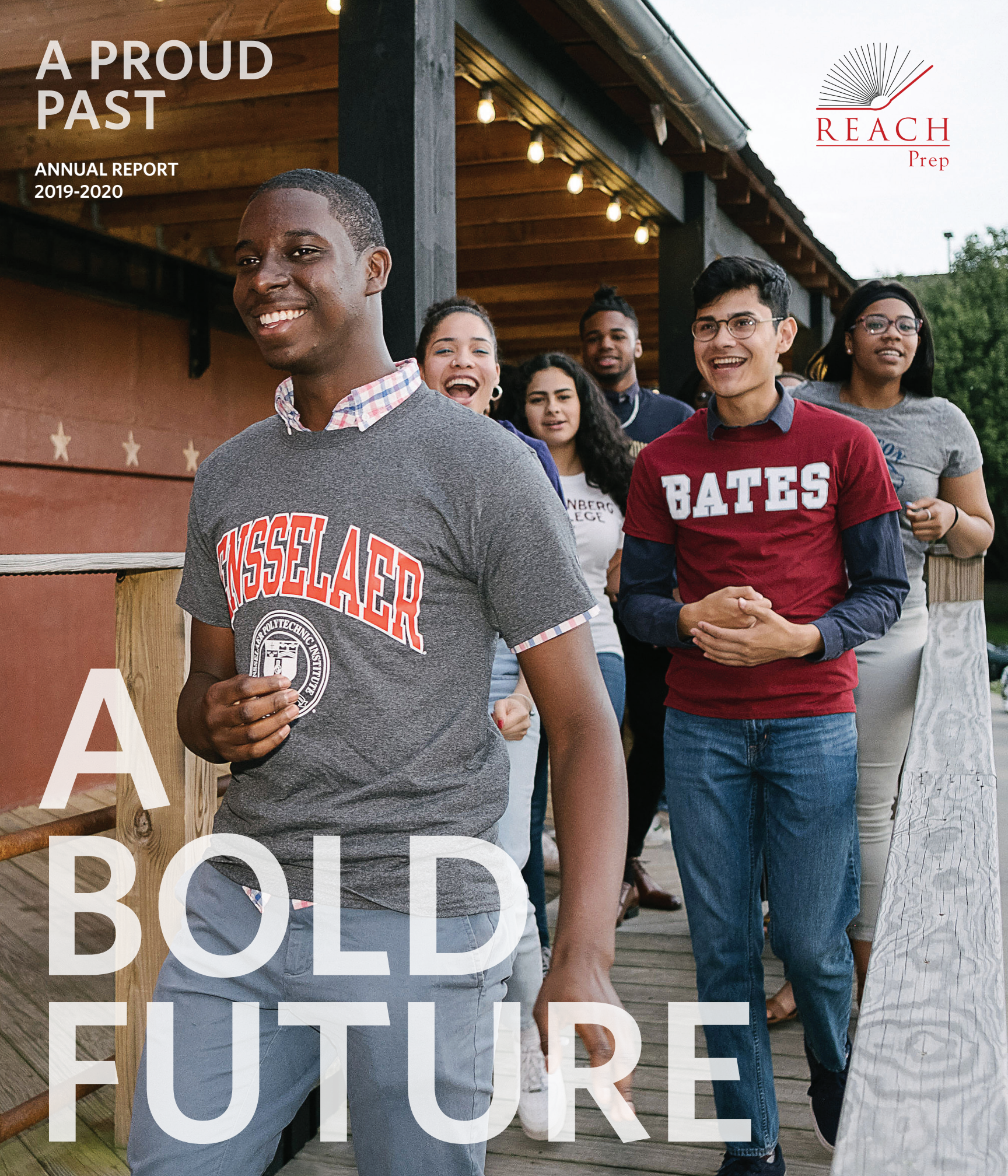


A PROUD PAST

ANNUAL REPORT
2019-2020



A BOLD FUTURE



REACH Prep provides access to transformative educational experiences that empower underserved, high-achieving students to graduate from top colleges and emerge as the next generation of leaders.

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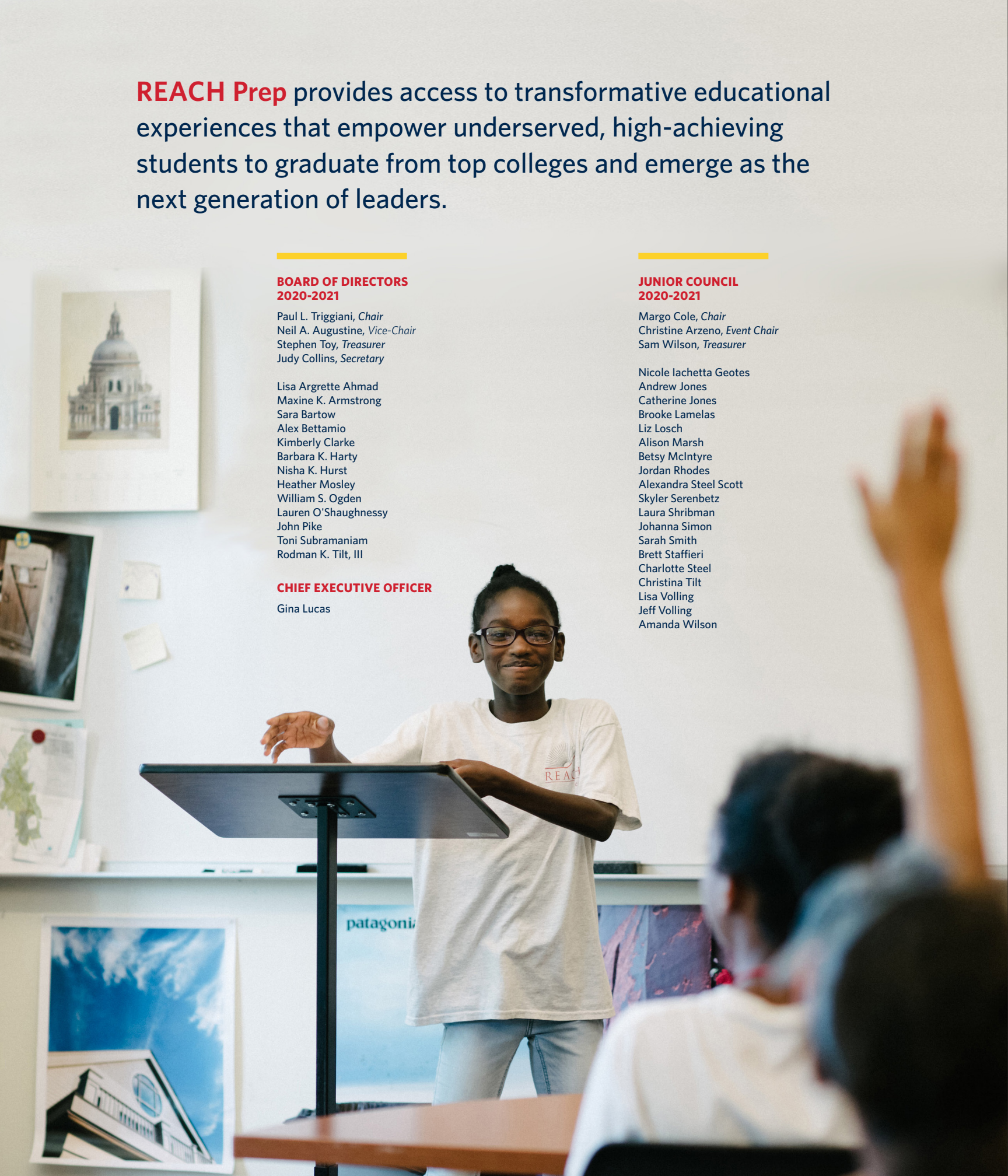
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Dear Friends,

Fifteen months ago, we gathered to celebrate the first 25 years of REACH Prep's success. So many of you joined us to honor the accomplishments of our Scholars. Their personal stories of what is possible with confidence and hard work touched us all. Since then, we have watched as these children navigate an array of virtual or hybrid learning environments—in elementary school through college—against the destabilizing backdrop of life-threatening illness, food insecurity, family job loss, and racial and socioeconomic inequality.

REACH Prep has risen to the challenge, providing hope and a path forward by creating opportunities. We have shown the power of a small, committed organization — energetic, nimble, intentional, and laser-focused on what we do best: empowering bright Black and Latinx students to be effective leaders of the future.

Our proven model is based on a strategically sequenced academic program. Each stage in a Scholar's journey leads to another; the balance of challenge and support adjusts to their grade level and the needs of the individual and their family. Every year, at every step of the way, we are equipping 250 extraordinary young people to succeed academically and professionally as engaged members of their communities. In this Annual Report, you will meet four Alumni who are living proof that our model works.

Our role in creating equitable access to education has never been more significant or timely. As McKinsey reports, "Increasingly, we find that the most diverse companies recognize I&D (Inclusion and Diversity) as more than a social-justice imperative; they also see it as a core enabler of growth and value creation." Large corporations are recognizing this value and investing accordingly.

It may take years to understand the full academic, social, and economic effects of the pandemic. Nevertheless, the needs of our students remain constant: to have access to the education, resources, and relationships they will need to achieve their professional goals, and to open the door wider for the Scholars coming after them.

Thank you to all of you who join us in this vital work. **We are grateful to the many donors who have contributed to our appeals, participated in our events, and helped us expand our connections.** Lastly, we want to extend our personal thanks for the energy and commitment of our Board of Directors, Junior Council, faculty, staff, and the families we serve.

Sincerely,



Paul L. Triggiani
Chair of the Board of Directors



Gina Lucas
Chief Executive Officer

REACH Prep's model is based on one goal:
All of the students in our program will
successfully graduate from college.

1. Admission

GRADE 4

- Selective application process
- High-achieving, motivated Black & Latinx students
- From underserved communities & families
- In the Bronx, Westchester & Fairfield Counties
- Form a diverse Cohort of 20-25 students entering each year

2. Prep Academy

GRADES 4 & 5

- 15-months: 6 weeks each summer over 2 summers; Saturdays during 5th grade
- Small classes led by faculty from independent schools
- Intensive, interdisciplinary, personalized approach
- Accelerated pace & high expectations

4. Middle & High School Support

GRADES 6-12

- Academic, social, emotional monitoring
- Regular check-ins & campus visits
- Promote self-advocacy skills
- Parent & student workshops
- Liaison with schools & parents
- Community service opportunities

5. Summer Opportunities

THROUGHOUT

- Pre-collegiate, on-campus immersion
- Academic enrichment coursework
- Volunteer & study abroad programs
- Outdoor leadership skills
- Early career exploration
- Community service opportunities

3. Independent School Placement

GRADES 6 & 9

- Personal guidance with applications for students & families
- Navigating the financial aid process
- ISEE test preparation
- Practice interviews



What does it take to reach that goal?

An intentional, individualized program of rigorous academic preparation and personal enrichment.

The result?

Graduates who are effectively positioned for leadership roles in the economies of the future.

6. College Guidance

GRADES 11 & 12

- Campus tours & admissions info sessions
- Guidance with application process
- Financial aid expertise & affordability guidance to minimize student debt
- SAT/ACT test & interview prep
- Help families to determine best academic, social, financial fit

7. College Success

ALL FOUR YEARS

- Personal support through transitions
- Goal setting & course selection
- Financial aid re-application guidance
- Campus visits & regional gatherings
- Early career exposure & internships
- Resumé & interview prep

REACH
PREP
IMPACT



100%

of REACH Prep
Scholars graduate
from high school



100%

of REACH Prep
Scholars are accepted to a
college or university



90%+

of REACH Prep Scholars
graduate from
college in 4-6 years
National average: 59%



\$11M

of need-based financial aid is awarded to our Scholars each year by independent schools and colleges



250

students served each year



85%

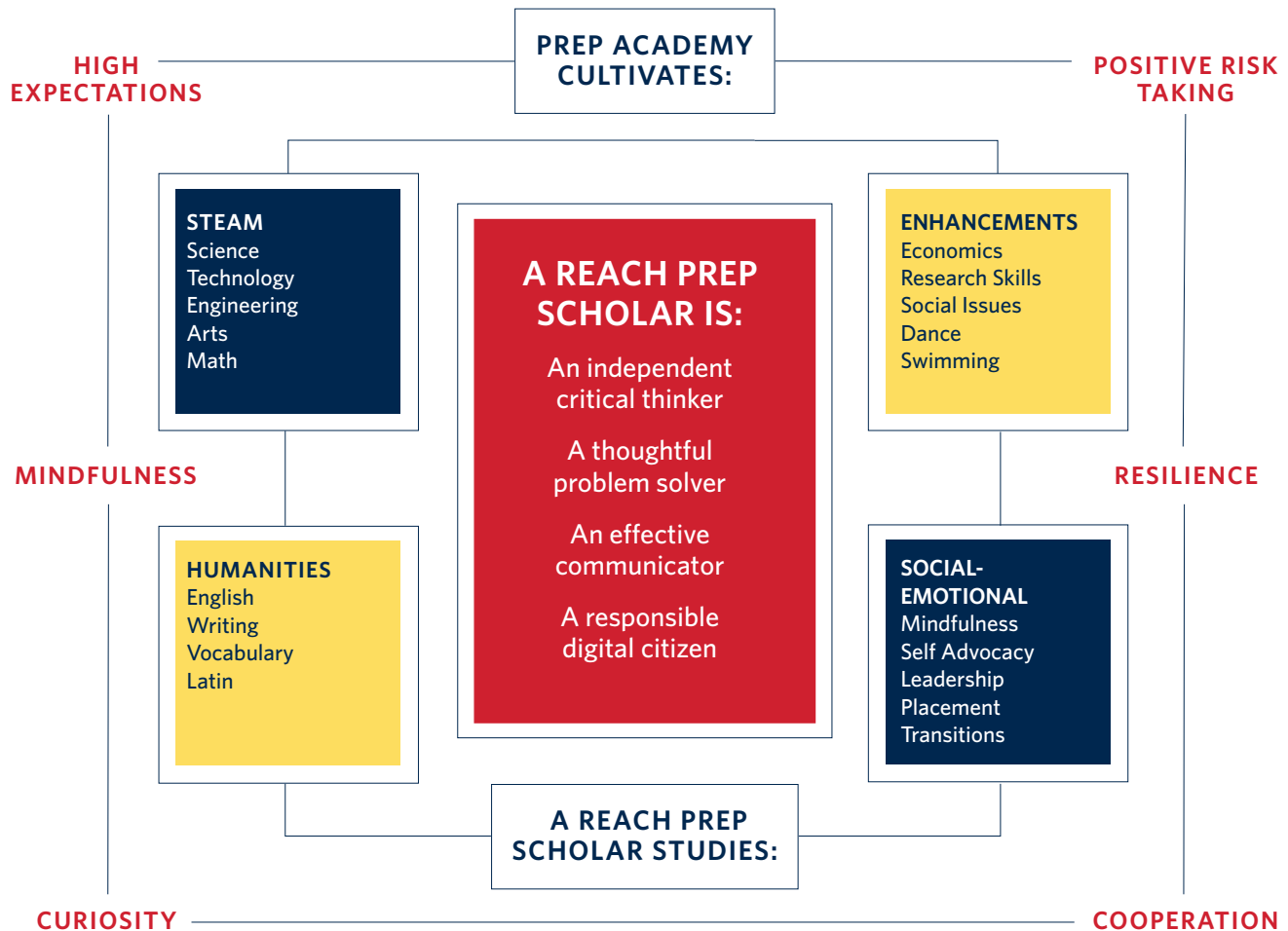
of donations go directly to programming

PREP ACADEMY

SCHOLARS COME TO PREP ACADEMY from a range of schools across the region, many with classrooms of up to 30 students. These bright nine- and ten-year-olds are eager to learn, motivated, and excited to take on new academic challenges.

Prep Academy provides a rigorous program over a period of 15 months. Rooted in a foundation based on high expectations, the curriculum mirrors that of independent schools; small classes create opportunities for students to work closely with their teachers and to engage with their peers in meaningful discussions.

Here students will grow academically, build on their strengths while gaining new ones, and discover their limitless potential in and out of the classroom. When they complete Prep Academy, students are well prepared to enter independent school and poised to succeed knowing that REACH Prep will be with them throughout their journey.



COLLEGES & UNIVERSITIES*

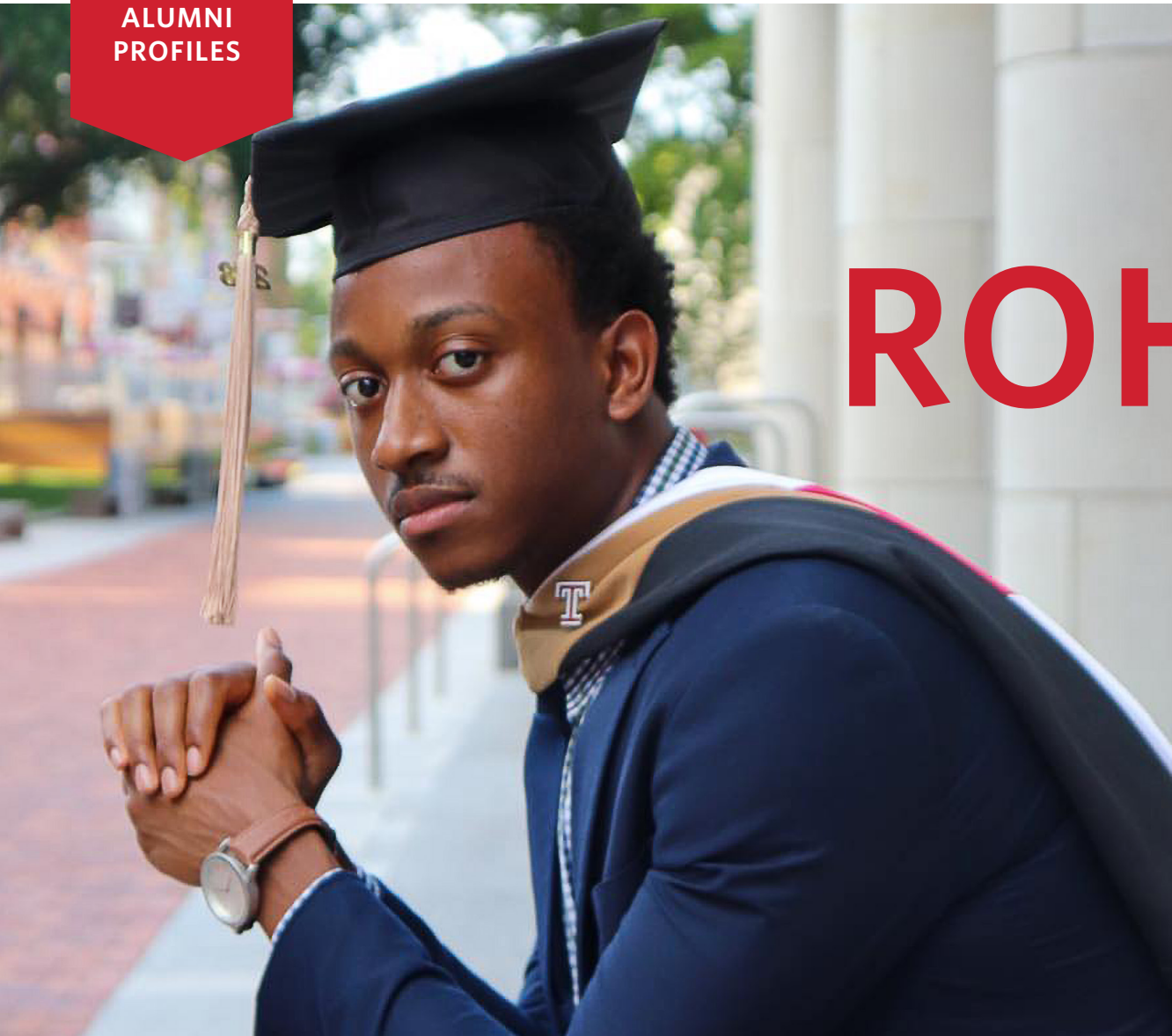
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Boston College
Boston University
Bowdoin College
Brandeis College
Brown University
Bryn Mawr College
Bucknell University
Colgate University
Columbia University
Cornell University
Dartmouth College
Davidson College
Dickinson College
Duke University
Emory University
Fordham University
Franklin & Marshall College
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Rice University
Rochester Institute of Technology
Smith College
Spelman College
Swarthmore College
Syracuse University
Trinity College
Tufts University
University of Chicago
University of Connecticut
University of Pennsylvania
Vassar College
Villanova University
Wake Forest University
Washington & Jefferson College

**This is a partial list of schools to which our Scholars have been accepted over the last 10 years.*

INDEPENDENT PARTNER SCHOOLS

Brunswick School
Choate Rosemary Hall
Columbia Grammar and Preparatory School
Convent of the Sacred Heart, NYC
Ethical Culture Fieldston School
Fairfield College Preparatory School
Fairfield Country Day School
Greens Farms Academy
Greenwich Academy
The Greenwich Country Day School
Hackley School
The Harvey School
Hopkins School
Horace Mann School
The Hotchkiss School
King School
The Masters School
Millbrook School
New Canaan Country School
Northfield Mount Hermon
Phillips Academy Andover
Pierrepoint School
Ridgefield Academy
Rippowam Cisqua School
Riverdale Country School
Rye Country Day School
Sacred Heart Greenwich
St. Luke's School
St. Mark's School
School of the Holy Child, Rye
The Taft School
Trevor Day School
Whitby
The Winchendon School
Wooster School





ROHAN

COHORT 15

THE HARVEY SCHOOL '16

TEMPLE UNIVERSITY '20
BACHELOR'S IN FINANCE &
SPORTS MANAGEMENT

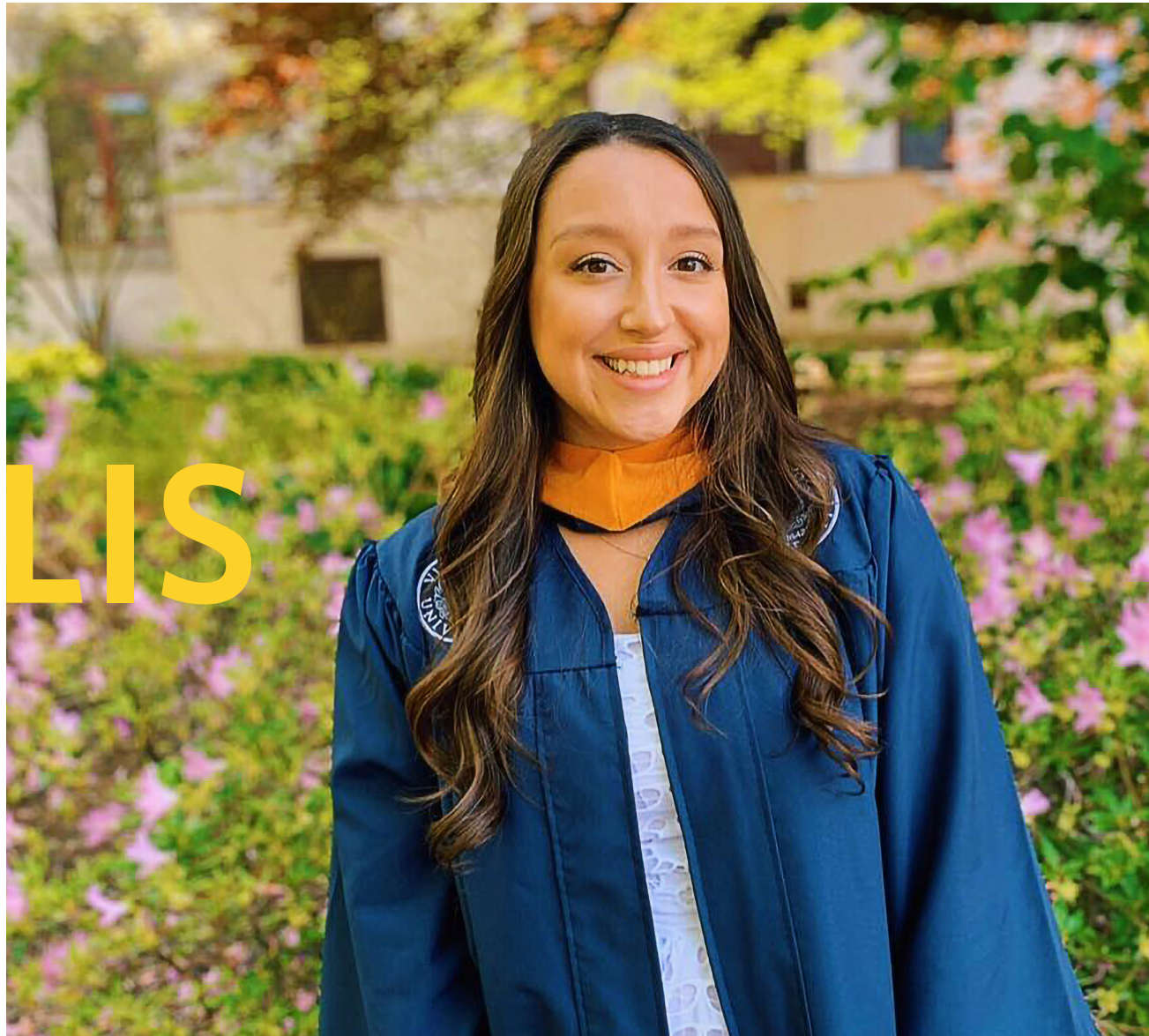
COMMERCIAL BANKING
ANALYST AT JP MORGAN

“REACH Prep provided me with the fundamental skills to excel in the professional services industry as a young man of color. Through REACH Prep’s programming, I learned the building blocks of arithmetic, grammar, computer skills and critical thinking, all of which have been crucial to my success in school and now in my work as an analyst at JP Morgan.

Beyond the academic skills, REACH Prep showed me the importance of being responsible, striving for excellence and surrounding myself with people who continually support me, motivate me and inspire me along the way.”

“At Villanova I sought out leadership opportunities and served as board chair in the student nurses’ association. This helped me connect with new nursing students who were struggling with the transition to college and the challenging curriculum. By offering guidance and advice, I was able to nurture these relationships over time. I felt so proud to see my younger peers thrive and find their potential – both in the classroom and as nursing leaders.

REACH Prep truly instilled in me a strong sense of confidence and leadership that has had an impact on everything that I have done since. I plan to pursue a Master’s in Nursing and other leadership roles within my profession so I can be the best advocate for my patients and members of my community.”



IDALIS

COHORT 14

KING SCHOOL '16

VILLANOVA UNIVERSITY '20
BACHELOR'S IN NURSING

ONCOLOGY REGISTERED
NURSE AT GREENWICH
HOSPITAL

“**R**EACH Prep had a big impact on my decision to pursue teaching after graduating from college. In my application for Teach for America, I wrote about the role this early opportunity has played in my life. The REACH Prep program gave me an understanding of the importance of service and a desire to pay it forward. Teaching is something I always enjoyed doing, but over the last few years, I have come to realize the social impact of my work. It is important to me that I continue to make a difference in the lives of students from underserved communities.”



LEO

COHORT 14

RYE COUNTRY DAY SCHOOL '15

YALE UNIVERSITY '19
BACHELOR'S IN COMPUTER
SCIENCE

TEACH FOR AMERICA CORPS
MEMBER & LEAD MATH
TEACHER AT ELEANOR
MCMAIN SECONDARY SCHOOL

OLUCHI

COHORT 15

GREENWICH ACADEMY '16

BOSTON UNIVERSITY '20
BACHELOR'S IN
HUMAN PHYSIOLOGY

MEDICAL STUDENT
AT BOSTON UNIVERSITY
SCHOOL OF MEDICINE



“ I remember almost 13 years ago in a science class at Prep Academy, we were learning the difference between mass and density. Our teacher did an experiment with coke cans and water where one can sank and the other rose to the surface. I realized that the concepts we were learning were not just theoretical, they were grounded in practical reality. This was the moment I fell in love with science.

Becoming a physician combines my love of science and my passion for service. I'm considering the fields of OBGYN and Ophthalmology and am hoping to use my degree and training to amplify my patients' voices, specifically for communities of color.”



1

2. We celebrated our **25th Anniversary Gala** in November 2019 with over 300 guests including donors, Scholars, Alumni, staff, and other members of our community.



2

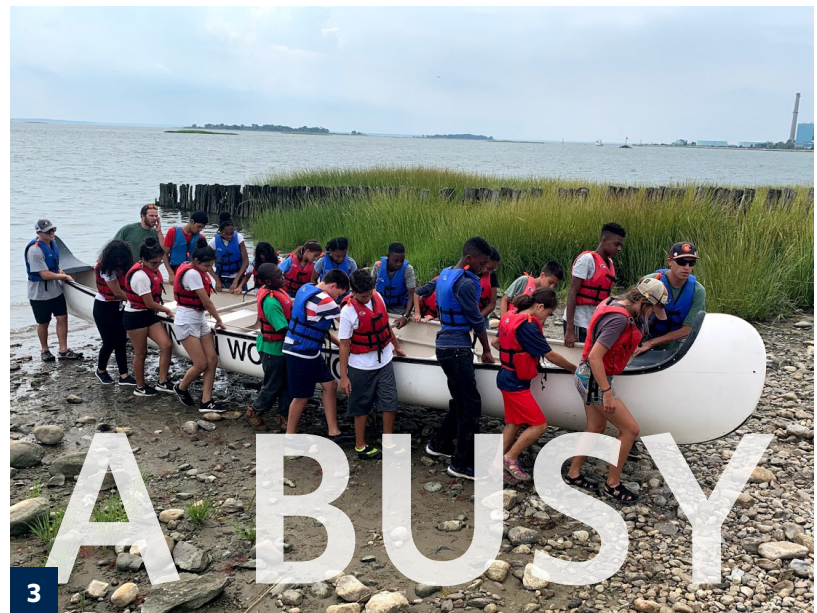


1

1. In August 2019 we recognized Cohort 25 at their **Prep Academy Commencement Ceremony** for completing 15 months of rigorous academic preparation.



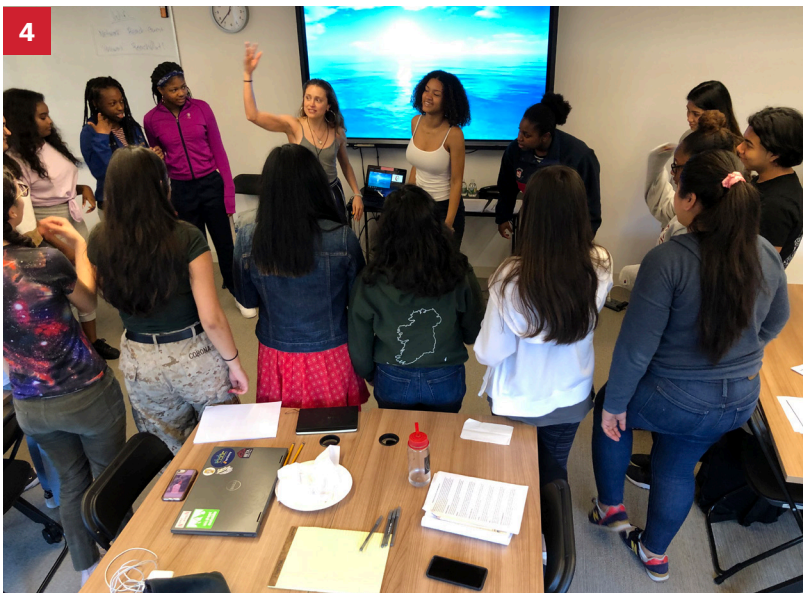
2



3

4: REACH Prep high schoolers participated in numerous workshops including those focused on **mindfulness, grade-specific academic programming, and test prep.**

3: Our middle schoolers worked on **team building and developing their leadership skills** through in-person and virtual workshops over the course of the year.



4



3

5: We gathered with over 250 of our students and their family members at our annual **Winter Potluck** hosted at Greenwich Academy in December 2019.



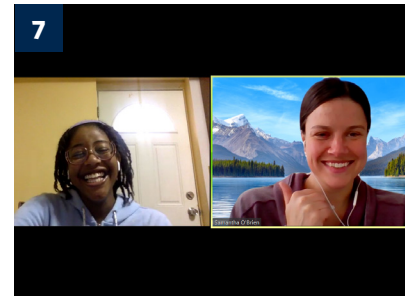
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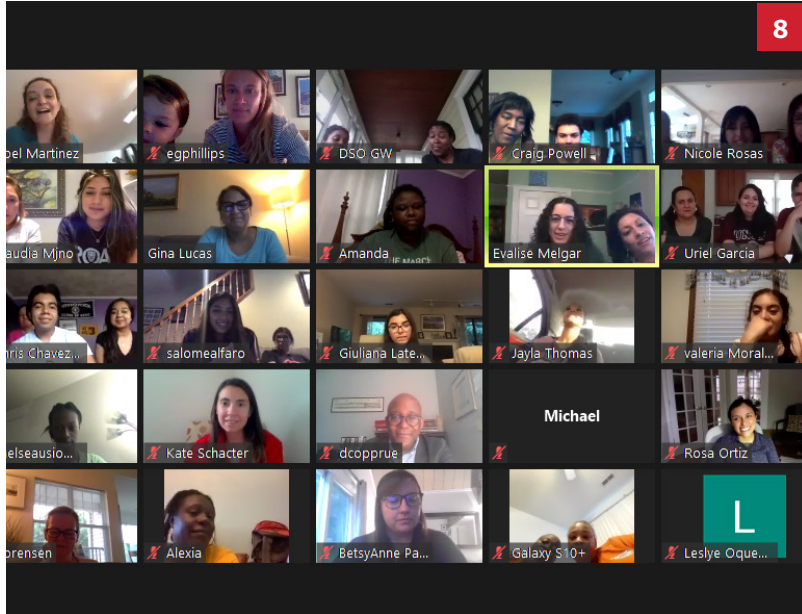
5



6: We met one-on-one and in groups with our parents throughout the year - tackling everything from social-emotional learning in adolescence to financial aid applications for college.



7: We went virtual in March 2020 and closely monitored the impact of the COVID-19 pandemic on the lives of our students and their families.



8: We hosted the first-ever virtual Senior Dinner honoring our graduating high school seniors for their accomplishments and college acceptances.



9: Throughout the fall and winter, we visited many of our first-year college students on their college campuses, and continued these check-ins virtually beginning in March.

10: All of our graduating high school seniors were accepted to a competitive four-year college or university.



11: We celebrated the graduations of our college seniors and the start of their early professional careers in fields such as finance, education, health care and technology.





Gretchen Carlson & Casey Close
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 Patrick de Picciotto
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THANK YOU

We are tremendously grateful for the generous contributions received throughout the year from July 1, 2019 to June 30, 2020.

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Marie-France & Rene Kern

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Henry L. Hoffmann, Jr.
In Memory of O'Neil Medley
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In Memory of Luella Washington
Teresa McQuade & Duen-Li Kao

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Tiffany & Co.
Winston Flowers

REACH Prep was created by volunteers back in 1994; community support continues to be a vital force in our success. Thank you to all the event committees, volunteers, guest speakers, independent schools, colleges, and local businesses who give their time, resources and expertise to make our work possible.

Volunteers

Lia Aguilar
 Marie Alexandre
 Christine Arzeno
 Azetta Ayanruoh
 Xavier Barreno
 Rosa Beato
 Arlene Brown
 Jeremy Buccolo
 Mauvette Burchell
 Dawn Calle
 Tracelyn Charles
 Sofia Chiapetta
 Margo Cole
 Careen Derise
 Claudia Duque Gislason
 Lourdes Falcon
 Elizabeth Faloye
 Lylyan Floresta do Val
 Michael Forbes
 Yolanda Giraldo
 Martha Gonzalez
 Melinda Haschak
 Lucy Hudson
 Aleks Jaffic
 Azarel Jimenez
 Serafin Jimenez
 Edyta Jolicoeur
 Andrew Jones
 Natacha Joseph
 Nyjha King Reed
 Brooke Lamelas
 Laura Lategui
 Hedren Leckie
 Kelin Lopez
 Tamara Lozano
 Nadene McKenzie
 Moyosore Mickens
 Marcia Monteiro
 Carlos Morales
 Leslye Oquendo-Thomas
 Nana Osei
 Sonia Pelaez
 Vicky Peña
 Tywanda Porter
 Deirdra Powell-Robinson
 Yohana Ramirez
 Jeanette Rosa
 Velma Rosario
 Clara Sanchez
 Ariel Santander
 Gloria Schell
 Laura Schiraldi
 Karla Sead
 Skyler Serenbetz
 Laura Shribman
 Elizabeth Siemon
 Laura Silva
 Marsha Silvera
 Alex Solovyev
 Elizabeth Toribio
 Erick Tortoledo
 Glenda Vito
 Catherine Wanjiku Johnson
 Monica Watkins
 Sam Wilson
 Sophie Yona

Speakers

Bunmi Adelana
 Chrissy Colon Bradt, The Greenwich
 Country Day School
 Carlos Brito
 Haley Christie, Cohort 10
 Darren Douglas, Cohort 10
 Robbie Gordy, Christie's New York
 Andrew Ledee, The Greenwich
 Country Day School
 Jetson Leder-Luis, Cohort 9
 Benjamin Magidson, King School
 Nadene McKenzie
 Kristina Mereigh, Cohort 8
 Ann Miller, Greens Farms Academy
 Cheryl Plummer, The Greenwich
 Country Day School
 Michelle Sherry,
 School of the Holy Child, Rye

Meeting & Event Hosts

Lisa Argette Ahmad &
 Zubaid Ahmad
 Beatriz & Alexandre Bettamio
 Bronx Better Learning 1
 Judy & Chris Collins
 Mark & Trish Davies
 Ethical Culture Fieldston School
 Greenwich Academy
 Horace Mann School
 Icahn 4
 P.S. 121 - Throop School
 Riverdale Country School
 Riverfront Library - Yonkers
 Rye Free Reading Room
 South Norwalk Public Library
 Stamford Charter School for Excellence
 Stratford Public Library

College & University Representatives

Amherst College
 Bowdoin College
 Brandeis University
 Jenine M. Carlson,
 Norwalk Community College
 Linda Coleman, Villanova University
 College of the Holy Cross
 Ron Couchman, Gettysburg College
 Kevin Covington,
 Villanova University
 Nicole Davis, Villanova University
 Joe DiRago, Westchester
 Community College
 Rebecca DiSciaccia, Trinity College
 Middlebury College
 Kristin Moore, Swarthmore College
 Princeton University
 Roberta Rogers, Trinity College
 Smith College
 Swarthmore College
 Trinity College
 Tufts University
 University of Rochester
 University of Pennsylvania
 Wellesley College
 Yale University

Community & Summer Opportunity Partners

Access Exeter Summer Program
 Alford Lake Camp
 Boys & Girls Club of Greenwich
 Brown Pre-College Programs
 Brunswick School Summer Session
 Bryant University PWC
 Leadership Institute
 Camp Jewell YMCA
 Carnegie Prep
 Choate Summer Programs
 Convent of the Sacred Heart,
 Summer Camp
 Great Books Summer Program
 Greenwich Education Group
 John Austin Cheley Foundation

Johns Hopkins University Center
 for Talented Youth
 King Summer Institute
 Locust Performing Arts
 Lauren Winston PhD
 The Mountain Workshop
 PZ Math Calculus
 Rye Country Day School
 Summer Session
 Sacred Heart Greenwich,
 Summer Camp
 School of The New York Times
 Student Diplomacy Corps
 Syracuse University Summer for
 High School Students
 Worcester Polytechnic Institute
 Pre-College Outreach Programs
 Yale Young Global Scholars
 YMCA Camp Woodstock
 Zaniac

Special Thanks

REACH Prep would like to extend our deepest gratitude to Adam Rohdie, Andrea Mann, Cheryl Plummer, Doug Melilo & The Greenwich Country Day School for hosting our Prep Academy program on their campus from July 2019 through February 2020.

Photography

Pamela Einarsen
 Kristyn Miller
 Chi Chi & Elaine Ubiña

Design

Philofect/Sarah Fey

Every effort was made to ensure the accuracy of this list. If your name was inadvertently omitted, please accept our sincere apology and let us know so that we can update our records. You can email us at development@reachprep.org or call 203-487-0750, ext. 110.

Although we were unable to gather in person last spring, we would like to thank our event co-chairs and committee members who supported the planning and fundraising for these events:

Benefit Luncheon 2020

EVENT CO-CHAIRS

Bia Bettamio
 Judy Collins
 Nisha Hurst

EVENT COMMITTEE

Maxine K. Armstrong
 Christine Arzeno
 Kimberley Augustine
 Sara Bartow
 Skye Brewer
 Tiffany Burnette
 Emily Burns
 Suzanne Cabot
 Nina Cheigh
 Kimberly Clarke
 Allyson Cowin
 Trish Davies
 Donna Densel
 Joan W. Duncan
 Camilla Gazal
 Lisa Gentil
 Anne Goodnow
 Tracy Grossman

Ingrid Hang
 Sarita Hanley
 Barbara Hartly
 Donna Hascher
 Bridgette Jean-Jacques
 Mary Jeffery
 Eileen Kim
 Joni Kimberlin
 Tammy Kiratsous
 Isabel Lasky
 Mara Lehrman
 Elizabeth Losch
 Charlotte Matitia
 Heather Mosley
 Betsy O'Reilly
 Lauren O'Shaughnessy
 Tara Restieri
 Liz Roddy
 Peggy Sarkela
 Skyler Serenbetz
 Laura Shribman
 Toni Subramaniam
 Cristina Vittoria
 Jill Weiss
 Dee Winokur
 Carolyn Ziebarth

Junior Council's "Greatest High School Hits!"

EVENT STEERING COMMITTEE

Margo Cole, *Co-Chair*
 Andrew Jones, *Co-Chair*
 Christine Arzeno, *Event Chair*
 Sam Wilson, *Treasurer*

EVENT COMMITTEE

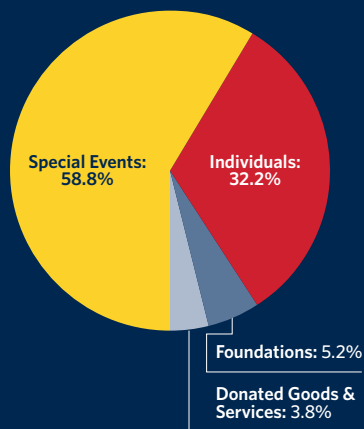
Emmy Bealle
 Erin Glasebrook
 Catherine Jones
 Brooke Lamelas
 Liz Losch
 Alison Marsh
 Betsy McIntyre
 Jordan Rhodes
 Daisy Sanders
 Alexandra Steel Scott
 Skyler Serenbetz
 Laura Shribman
 Johanna Simon
 Rachel Simon
 Charlotte Steel
 Christina Tilt
 Jeff Volling
 Lisa Volling
 Amanda Wilson

FINANCIAL STATEMENT

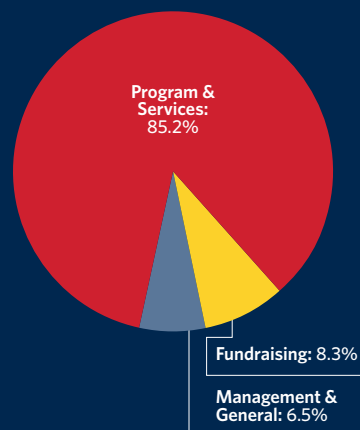
July 1, 2019 to June 30, 2020

Revenue By Source

Total Revenue: \$1,668,042



Expenses



WAYS OF GIVING

Your gifts, large or small, go to support our long-term goals of helping underserved, high-achieving students gain access to exceptional educational opportunities. It is because of this ongoing investment in our mission that our Scholars continue to achieve college success at unparalleled rates and emerge as leaders, well positioned to create positive change in the world.

GIFTS BY CHECK, CREDIT CARD OR WIRE TRANSFER

Please make your check payable to REACH Prep and mail in the enclosed donation envelope. If you prefer to use a credit card or make a wire transfer, visit reachprep.org/support.

GIFTS OF STOCK

REACH Prep is always grateful to accept gifts of appreciated stock. You will receive a tax deduction for the fair market value of the stocks at the date of transfer and avoid the burden of capital gains taxes at year-end. Securities can be wired directly to REACH Prep's brokerage account:

Attn: Laurie Jeffrey
Morgan Stanley Smith Barney
One Fawcett Place
Greenwich, CT 06830-6516
203-661-3330
laurie.goldenjeffrey@morganstanleymithbarney.com
For the benefit of REACH Prep Inc.
ADTC Security No. 0015
Account No. 409-070377-251

Please notify REACH Prep of your securities transfer by contacting Jennifer Christensen, jchristensen@reachprep.org or 203-487-0750, x110.

MATCHING GIFTS

Many corporations offer matching gift programs for their employees. This is a great way to double the impact of your donation! Just contact your employer's human resources department to learn if your company has a matching gift program. Please scan the matching gift request form to jchristensen@reachprep.org, fax to 203-487-0746, or mail to the REACH Prep office.

PLANNED GIFTS

Planned gifts are a way to demonstrate your long-term commitment to our mission and may offer added tax benefits as well. Ask your financial, tax or legal advisor if one of these is an appropriate way for your family to provide a legacy gift to REACH Prep.

Retirement Accounts or Life Insurance Policies: You can make REACH Prep the beneficiary of your IRA or other retirement account, or of a fully paid life insurance policy.

Charitable Trusts: You can transfer cash, securities, or other assets to REACH Prep through a charitable trust during your lifetime. You may qualify for a tax deduction and receive an income for life.

Gift in Your Will: You can make a gift in your will, either a specific dollar amount or a percentage of the total value before (or after) other gifts have been made.

GIFTS IN HONOR/MEMORIAM

Any gift to REACH Prep can be made "In Honor Of" or "In Memory Of" someone you admire. These special gifts will be listed separately in our Annual Report and the honoree or their family will be personally notified of your kindness.

QUESTIONS?

If you have any questions or would like to talk about ways you can support REACH Prep, please contact Jennifer Christensen, Director of Development, at 203-487-0750, x110 or email jchristensen@reachprep.org.

REACH Prep is a 501(c)(3) non-profit organization located at One Dock Street, Suite 100, Stamford, CT 06902. Our Federal Tax ID Number is 06-1438889. All gifts are tax deductible to the extent of the law.



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SAVE THE DATES

While we will miss seeing friends and supporters at our traditional April luncheon this year, we have scheduled two events so we can get together to support REACH Prep.

VIRTUAL WINE TASTING THURSDAY, APRIL 22

Invite a few friends or cozy up with family to savor three fine wines delivered to your door from Horseneck Wine and Spirits. A professional will guide the virtual evening providing an opportunity to have some fun, taste delicious wine, and reconnect with REACH Prep.

GOLF OUTING TUESDAY, JUNE 1

Join us in June for an afternoon of golf plus a casual outdoor cocktail buffet and awards reception at Greenwich Country Club.

*Event details will be posted to the website soon.
Watch your inbox (and mailbox) for details.
If you are interested in sponsorship opportunities,
please contact jchristensen@reachprep.org.*